
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

Form 6-K

**REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the month of November 2021

Commission File Number 1-14840

AMDOCS LIMITED

**Hirzel House, Smith Street,
St. Peter Port, Island of Guernsey, GY1 2NG**

**Amdocs, Inc.
1390 Timberlake Manor Parkway, Chesterfield, Missouri 63017
(Address of principal executive offices)**

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

FORM 20-F FORM 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

YES NO

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- _____

On November 2, 2021, Amdocs Limited (“Amdocs”) issued a press release announcing financial results for the quarter ended September 30, 2021. A copy of the press release and the accompanying presentation are furnished as Exhibits 99.1 and 99.2 to this Report of Foreign Private Issuer on Form 6-K.

The information in this Form 6-K (including Exhibits 99.1 and 99.2) shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”) or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMDOCS LIMITED

By: /s/ Matthew E. Smith

Matthew E. Smith

Secretary and Authorized Signatory

Date: November 2, 2021

EXHIBIT INDEX

<u>EXHIBIT NO.</u>	<u>DESCRIPTION</u>
99.1	Amdocs Limited Press Release dated November 2, 2021.
99.2	Fiscal Q4 2021 Earnings Presentation.



Amdocs Limited Reports Fourth Quarter & Full Year Fiscal 2021 Results

*Record Fiscal 2021 Revenue of \$4.3 Billion, up 7.0% YoY⁽²⁾⁽³⁾
 Record 12-Month Backlog of \$3.7 Billion, up 10.5% YoY⁽²⁾
 Issues Fiscal 2022 Guidance for Expected Revenue Growth Acceleration*

Full Year Fiscal 2021 Highlights

(All comparisons are against the prior year)

- Record revenue of \$4,289 million, up 7.0% on a pro forma⁽²⁾ basis in constant currency⁽³⁾ and up 2.9% as reported, including record revenue of \$2,791 million in North America
- GAAP diluted EPS of \$5.32, up 43.4% as reported including a gain from previously announced divestiture of OpenMarket
- Non-GAAP diluted EPS of \$4.81, up 9.8% on a pro forma⁽²⁾ basis and 8.3% as reported
- Free cash flow of \$715 million, reflecting record-high annual cash collections, and comprised of cash flow from operations of \$926 million, less \$210 million in net capital expenditures and other⁽¹⁾
- Record normalized free cash flow of \$869 million⁽¹⁾, equating to a conversion rate of roughly 140% compared to non-GAAP net income
- Record twelve-month backlog of \$3.69 billion, up approximately \$100 million sequentially; on a pro forma⁽²⁾ basis, twelve-month backlog was up 10.5% as compared to last year's fourth fiscal quarter

(1) Please refer to the Selected Financial Metrics tables below (figures may not sum because of rounding).

(2) Pro forma growth rate excludes the financial impact of OpenMarket (which was divested on December 31, 2020) from the current fiscal year and comparable fiscal year

(3) Revenue on a constant currency basis assumes exchange rates in the current period were unchanged from the prior period

(4) Adjusted GAAP excludes the gain from the sale of OpenMarket, which was divested on December 31, 2020.

(5) Assumes midpoint of full year fiscal 2022 pro forma revenue growth guidance of 6.0%-10% year-over-year, constant currency

Fourth Quarter Fiscal 2021 Highlights

(All comparisons are against the prior year's fourth quarter)

- Revenue of \$1,087 million, up 10.2% on a pro forma⁽²⁾ basis in constant currency⁽³⁾ and up 3.3% as reported, including record revenue of \$723 million in North America
- GAAP diluted EPS of \$0.97, above the midpoint of \$0.91-\$0.99 guidance range
- Non-GAAP diluted EPS of \$1.16, at the midpoint of the \$1.13-\$1.19 guidance range
- GAAP operating income of \$154 million; GAAP operating margin of 14.2%
- Non-GAAP operating income of \$190 million; non-GAAP operating margin of 17.5%, up 30 basis points while accelerating R&D investments
- The board of directors approved a roughly 10% increase in the Company's quarterly cash dividend payment from \$0.36 per share to \$0.395 per share, anticipated to be first paid in April 2022, subject to shareholder approval at the January 2022 annual meeting

JERSEY CITY, NJ – November 2, 2021 – Amdocs Limited (NASDAQ: DOX), a leading provider of software and services to communications and media companies, today reported operating results for the fourth fiscal quarter and full fiscal year ended September 30, 2021.

"I could not be prouder of our outstanding achievements in fiscal 2021, much of the credit for which belongs to our talented people worldwide. Over the last few years, we have been building Amdocs to support the next wave of growth, executing on our strategy of delivering market-leading innovation that is well aligned with the industry's need for digital modernization, 5G monetization, journey to the cloud and network automation. We are at an exciting inflection point in our business as fiscal year 2021 revenue growth accelerated to 7.0% on a pro forma⁽²⁾ constant currency⁽³⁾ basis. We ended the year on a strong note, setting us up to continue to capture momentum as we enter fiscal year 2022. To that end, we are thrilled that AT&T has selected us for next-gen cloud operations of its business support systems evolution (BSSe) under a long-term agreement, on top of choosing our cloud-native products for the BSSe program earlier this year. We believe this reflects our relentless dedication to driving customer success across cloud journeys for the world's leading communications service providers," said Shuky Sheffer, president and chief executive officer of Amdocs Management Limited.

"Amdocs continues to lead the industry with innovative platforms and exceptional delivery, as demonstrated by a record number of production milestones we achieved for our customers in Q4 and for the full 2021 fiscal year. Moreover, we delivered improved profitability in fiscal 2021 and achieved our best-ever level of cash collections. As a result, we delivered record normalized free cash flow generation of \$869 million for fiscal 2021 and returned a similar amount to shareholders through share repurchases and quarterly cash dividend payments," said Tamar Rapaport-Dagim, chief financial officer & chief operating officer of Amdocs Management Limited.

Sheffer concluded, "As we look ahead to fiscal year 2022, we believe we are in the early innings of a multi-year 5G and cloud-driven investment and transformation cycle. We see a rich pipeline of opportunity across the communications industry to enable our customers to create amazing experiences for consumers and enterprises. We believe our advantaged competitive position, growing customer relationships, highly skilled talent and disruptive innovation approach will further extend our lead in the market. Tying it altogether, we expect to deliver accelerated revenue growth of roughly 8%(5) in fiscal 2022."

Revenue

(All comparisons are against the prior year period)

	In millions			
	Three months ended		Fiscal year ended	
	September 30, 2021		September 30, 2021	
	Actual	Previous Guidance	Actual	Previous Guidance
Revenue	\$1,087	\$1,065 - \$1,105	\$4,289	—
Revenue growth, as reported(a)	3.3%	—	2.9%	2.3% - 3.3%
Pro forma(2) revenue growth, constant currency(3)	10.2%	—	7.0%	6.3% - 7.3%

- Revenue for the fourth fiscal quarter was above the midpoint of Amdocs' guidance, despite an unfavorable impact from foreign currency movements of approximately \$5 million compared to our guidance assumptions

- Revenue for the fourth fiscal quarter of 2021 includes an unfavorable impact from foreign currency movements of approximately \$6 million relative to the third quarter of fiscal 2021

Net Income and Earnings Per Share

	In thousands, except per share data			
	Three months ended		Fiscal year ended	
	September 30,		September 30,	
	2021(a)	2020	2021(a)	2020
GAAP Measures				
Net income	\$ 123,525	\$ 134,463	\$ 688,374	\$ 497,840
Diluted earnings per share	\$ 0.97	\$ 1.01	\$ 5.32	\$ 3.71
Non-GAAP Measures				
Net income	\$ 147,470	\$ 162,716	\$ 621,820	\$ 595,758
Diluted earnings per share	\$ 1.16	\$ 1.23	\$ 4.81	\$ 4.44

- Non-GAAP net income excludes amortization of purchased intangible assets and other acquisition-related costs, changes in certain acquisition related liabilities measured at fair value, equity-based compensation expenses, gain from divestiture of OpenMarket, and other, net of related tax effects, in all the periods presented
- In fiscal year 2021, the GAAP net income includes a gain from divestiture of OpenMarket, net of related tax effects, at the amount of \$1.44 per share, which is excluded from the Non-GAAP net income

For further details of the reconciliation of selected financial metrics from GAAP to Non-GAAP, please refer to the tables below.

Capital Allocation: M&A Investments & Returning Cash to Shareholders

- **M&A Activity:** On October 1, 2021, Amdocs completed the acquisition of Roam Digital, a digital consultancy agency in Southeast Asia Pacific, for \$31 million in cash
- **Quarterly Cash Dividend Program:** On November 2, 2021, the Board approved the Company's next quarterly cash dividend payment of \$0.36 per share and set December 31, 2021 as the record date for determining the shareholders entitled to receive the dividend, which will be payable on January 28, 2022

- The Board also approved a roughly 10% increase in the Company's quarterly cash dividend payment to \$0.395 per share, which is anticipated to be first paid in April 2022, provided that the increase is approved by shareholders at the January 2022 annual general meeting of shareholders
- **Share Repurchase Activity:** Repurchased \$140 million of ordinary shares during the fourth quarter of fiscal 2021

Twelve-month Backlog

Twelve-month backlog was a record \$3.69 billion at the end of the fourth quarter of fiscal 2021, up approximately 10.5% on a pro forma⁽²⁾ basis as compared to last year's fourth fiscal quarter. Twelve-month backlog includes anticipated revenue related to contracts, estimated revenue from managed services contracts, letters of intent, maintenance and estimated on-going support activities.

First Quarter Fiscal 2022 Outlook

	In millions, except per share data	
	Q1 2022	
Revenue	\$	1,080-\$1,120
GAAP diluted EPS	\$	0.91-\$0.99
Non-GAAP diluted EPS	\$	1.15-\$1.21

- First quarter revenue guidance assumes approximately \$2 million sequential unfavorable impact from foreign currency fluctuations as compared to the fourth quarter of fiscal 2021
- First quarter Non-GAAP diluted EPS guidance excludes amortization of purchased intangible assets and other acquisition-related costs, changes in certain acquisitions related liabilities measured at fair value, and approximately \$0.10-\$0.12 per share of equity-based compensation expense, net of related tax effects

	FY 2022, year-over-year growth
Revenue growth, as reported	3.7%-7.7%
Pro forma ⁽²⁾ revenue growth, constant currency ⁽³⁾	6.0%-10.0%
GAAP diluted EPS growth	(23.0)%-(17.5)%
Adjusted GAAP diluted EPS growth ⁽⁴⁾	6.0%-13.0%
Non-GAAP diluted EPS growth	6.3%-10.3%
Pro forma ⁽²⁾ non-GAAP diluted EPS growth	8.0%-12.0%
	In millions
	FY 2022
Free cash flow ⁽¹⁾	~\$500
Normalized free cash flow ⁽¹⁾	~\$650

- Full year fiscal 2022 revenue guidance incorporates an expected unfavorable impact from foreign currency fluctuations of approximately 0.3% year-over-year
- Non-GAAP diluted earnings per share growth, and pro forma⁽²⁾ non-GAAP diluted earnings per share growth, excludes amortization of purchased intangible assets and other acquisition-related costs, changes in certain acquisitions related liabilities measured at fair value, approximately \$0.45-\$0.53 per share of equity-based compensation expense, and gain from divestiture of OpenMarket, net of related tax effects in the previous fiscal year 2021. Adjusted GAAP diluted earnings per share growth, excludes gain from divestiture of OpenMarket, net of related tax effects in the previous fiscal year 2021
- Free cash flow⁽¹⁾ is comprised of cash flow from operations, less net capital expenditures and other
- Normalized free cash flow excludes expected capital expenditure of \$131 million related to the new campus development in Israel, and other items

Our first fiscal quarter 2022 and full year fiscal 2022 outlook takes into consideration the Company's current expectations regarding macro and industry specific risks and various uncertainties and certain assumptions that we will discuss on our earnings conference call. However, we note that market dynamics continue to shift rapidly and we cannot predict all possible outcomes, including those resulting from the COVID-19 pandemic, including its novel strains, which has created, and continues to create, a significant amount of uncertainty, or from current and potential customer consolidation or their other strategic corporate activities.

Conference Call and Earnings Webcast Presentation Details

Amdocs will host a conference call and earnings webcast presentation on November 2, 2021 at 5:00 p.m. Eastern Time to discuss the Company's fourth quarter of fiscal 2021 results. To participate, please dial +1 (844) 513-7152, or +1 (508) 637-5600 outside the United States, approximately 15 minutes before the call and enter passcode 9941807. The conference call and webcast will also be carried live on the Internet and may be accessed via the Amdocs website at <https://investors.amdocs.com>. Presentation slides will be available shortly before the webcast.

Non-GAAP Financial Measures

This release includes non-GAAP diluted earnings per share and other non-GAAP financial measures, including free cash flow and normalized free cash flow, revenue on a constant currency⁽³⁾ basis, non-GAAP cost of revenue, non-GAAP research and development, non-GAAP selling, general and administrative, non-GAAP operating income, non-GAAP operating margin, non-GAAP interest and other expenses, net, non-GAAP income taxes, non-GAAP effective tax rate, non-GAAP net income and non-GAAP diluted earnings per share growth. These other non-GAAP measures exclude the following items:

- amortization of purchased intangible assets and other acquisition-related costs;
- changes in certain acquisition-related liabilities measured at fair value;
- non-recurring and unusual charges or benefits (such as a gain from divestiture of OpenMarket);
- equity-based compensation expense;
- other; and
- tax effects related to the above.

Free cash flow equals cash generated by operating activities less net capital expenditures and other. Normalized free cash flow, a measure of our operating performance, is further adjusted to exclude net capital expenditures related to the new campus development, payments for non-recurring and unusual charges (such as capital gains tax in relation to the divestiture of OpenMarket), and payments of acquisition related liabilities. These non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, these non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. Amdocs believes that non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with Amdocs' results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate Amdocs' results of operations in conjunction with the corresponding GAAP measures.

Amdocs believes that the presentation of non-GAAP diluted earnings per share and other financial measures, including free cash flow and normalized free cash flow, non-GAAP cost of revenue, non-GAAP research and development, non-GAAP selling, general and administrative, non-GAAP operating income, non-GAAP operating margin, non-GAAP interest and other expenses, net, non-GAAP income taxes, non-GAAP effective tax rate, non-GAAP net income and non-GAAP diluted earnings per share growth when shown in conjunction with the corresponding GAAP measures, provides useful information to investors and management regarding financial and business trends relating to its financial condition and results of operations, as well as the net amount of cash generated by its business operations after taking into account capital spending required to maintain or expand the business.

For its internal budgeting process and in monitoring the results of the business, Amdocs' management uses financial statements that do not include amortization of purchased intangible assets and other acquisition-related costs, changes in certain acquisition-related liabilities measured at fair value, non-recurring and unusual charges or benefits, equity-based compensation expense, other and related tax effects. Amdocs' management also

uses the foregoing non-GAAP financial measures, in addition to the corresponding GAAP measures, in reviewing the financial results of Amdocs. In addition, Amdocs believes that significant groups of investors exclude these items in reviewing its results and those of its competitors, because the amounts of the items between companies can vary greatly depending on the assumptions used by an individual company in determining the amounts of the items.

Amdocs further believes that, where the adjustments used in calculating non-GAAP diluted earnings per share are based on specific, identified amounts that impact different line items in the Consolidated Statements of Income (including cost of revenue, research and development, selling, general and administrative, operating income, interest and other expenses, net, income taxes and net income), it is useful to investors to understand how these specific line items in the Consolidated Statements of Income are affected by these adjustments. Please refer to the Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP tables below.

Supporting Resources

- Keep up with Amdocs news by visiting the Company's [website](#)
- Subscribe to Amdocs' [RSS Feed](#) and follow us on [Twitter](#), [Facebook](#), [LinkedIn](#) and [YouTube](#)

About Amdocs

Amdocs helps those who build the future to make it amazing. With our market-leading portfolio of software products and services, we unlock our customers' innovative potential, empowering them to provide next-generation communication and media experiences for both the individual end user and large enterprise customers. Our 28,000 employees around the globe are here to accelerate service providers' migration to the cloud, enable them to differentiate in the 5G era, and digitalize and automate their operations. Listed on the NASDAQ Global Select Market, Amdocs had revenue of \$4.3 billion in fiscal 2021.

For more information, visit Amdocs at www.amdocs.com.

This press release includes information that constitutes forward-looking statements made pursuant to the safe harbor provision of the Private Securities Litigation Reform Act of 1995, including statements about Amdocs' growth and business results in future quarters. Although we believe the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be obtained or that any deviations will not be material. Such statements involve risks and uncertainties that may cause future results to differ from those anticipated. These risks include, but are not limited to, the effects of general economic conditions, the duration and severity of the COVID-19 pandemic, and its impact on the global economy, Amdocs' ability to grow in the business markets that it serves, Amdocs' ability to successfully integrate acquired businesses, adverse effects of market competition, rapid technological shifts that may render the Company's products and services obsolete, potential loss of a major customer, our ability to develop long-term relationships with our customers, and risks associated with operating businesses in the international market. Amdocs may elect to update these forward-looking statements at some point in the future; however, Amdocs specifically disclaims any obligation to do so. These and other risks are discussed at greater length in Amdocs' filings with the Securities and Exchange Commission, including in our Annual Report on Form 20-F for the fiscal year ended September 30, 2020 filed on December 14, 2020 and our Form 6-K furnished for the first quarter of fiscal 2021 on February 16, 2021 and for the second quarter of fiscal 2021 on May 24, 2021 and for the third quarter of fiscal 2021 on August 16, 2021.

Contact:

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AMDOCS LIMITED
Consolidated Statements of Income
(In thousands, except per share data)

	Three months ended September 30,		Fiscal year ended September 30,	
	2021(a)	2020	2021(a)	2020
Revenue	\$ 1,087,309	\$ 1,052,948	\$ 4,288,640	\$ 4,169,039
Operating expenses:				
Cost of revenue	707,366	703,556	2,810,967	2,755,563
Research and development	81,324	75,843	312,941	282,042
Selling, general and administrative	126,015	106,352	487,255	458,539
Amortization of purchased intangible assets and other	18,274	20,259	78,784	78,137
	<u>932,979</u>	<u>906,010</u>	<u>3,689,947</u>	<u>3,574,281</u>
Operating income	154,330	146,938	598,693	594,758
Interest and other (expense), net	(1,099)	(6,377)	(10,797)	(11,436)
Gain from sale of a business	—	—	226,410	—
Income before income taxes	153,231	140,561	814,306	583,322
Income taxes	29,706	6,098	125,932	85,482
Net income	<u>\$ 123,525</u>	<u>\$ 134,463</u>	<u>\$ 688,374</u>	<u>\$ 497,840</u>
Basic earnings per share	<u>\$ 0.98</u>	<u>\$ 1.02</u>	<u>\$ 5.36</u>	<u>\$ 3.73</u>
Diluted earnings per share	<u>\$ 0.97</u>	<u>\$ 1.01</u>	<u>\$ 5.32</u>	<u>\$ 3.71</u>
Basic weighted average number of shares outstanding	<u>125,923</u>	<u>132,330</u>	<u>128,495</u>	<u>133,590</u>
Diluted weighted average number of shares outstanding	<u>126,820</u>	<u>132,661</u>	<u>129,284</u>	<u>134,232</u>
Cash dividends declared per share	<u>\$ 0.36</u>	<u>\$ 0.3275</u>	<u>\$ 1.4075</u>	<u>\$ 1.2675</u>

AMDOCS LIMITED

Selected Financial Metrics
(In thousands, except per share data)

	Three months ended September 30,		Fiscal year ended September 30,	
	2021(a)	2020	2021(a)	2020
Revenue	\$1,087,309	\$1,052,948	\$4,288,640	\$4,169,039
Non-GAAP operating income	190,195	181,082	750,665	715,022
Non-GAAP net income	147,470	162,716	621,820	595,758
Non-GAAP diluted earnings per share	\$ 1.16	\$ 1.23	\$ 4.81	\$ 4.44
Diluted weighted average number of shares outstanding	126,820	132,661	129,284	134,232

Free Cash Flows and Normalized Free Cash Flow
(In thousands)

	Three months ended September 30,		Fiscal year ended September 30,	
	2021	2020	2021	2020
Net Cash Provided by Operating Activities(a)	\$ 199,713	\$ 204,680	\$ 925,807	\$ 658,136
Purchases of property and equipment, net (c)	(60,873)	(59,555)	(210,438)	(205,510)
Free Cash Flow	138,840	145,125	715,369	452,626
Tax payment on sale of business(b)	809	—	39,596	—
Payments of acquisition related liabilities	—	—	13,234	9,417
Payments for previously expensed restructuring charges	—	214	—	2,143
Net capital expenditures related to the new campus development	32,801	15,975	100,680	62,727
Normalized Free Cash Flow	\$ 172,450	\$ 161,314	\$ 868,879	\$ 526,913

(a) Since January 1, 2021, OpenMarket results are not included in the Consolidated Statements of Income given its divestiture.

(b) Tax payment related to capital gain from divestiture of OpenMarket, which was completed on December 31, 2020.

(c) The amounts under "Purchase of property and equipment, net" include proceeds from sale of property and equipment of \$328 and \$194 for the Fiscal year ended September 30, 2021 and 2020, respectively.

AMDOCS LIMITED
Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP
(In thousands)

	Three months ended September 30, 2021(a)						
	Reconciliation items						
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Other	Tax effect	Non-GAAP
Operating expenses:							
Cost of revenue	\$707,366	\$ —	\$ (6,148)	\$ (3,285)	\$ —	\$ —	\$ 697,933
Research and development	81,324	—	(1,145)	—	—	—	80,179
Selling, general and administrative	126,015	—	(7,013)	—	—	—	119,002
Amortization of purchased intangible assets and other	18,274	(18,274)	—	—	—	—	—
Total operating expenses	932,979	(18,274)	(14,306)	(3,285)	—	—	897,114
Operating income	154,330	18,274	14,306	3,285	—	—	190,195
Interest and other (expense), net	(1,099)	—	—	—	(4,360)	—	(5,459)
Income taxes	29,706	—	—	—	—	7,560	37,266
Net income	\$123,525	\$ 18,274	\$ 14,306	\$ 3,285	\$(4,360)	\$(7,560)	\$ 147,470

	Three months ended September 30, 2020						
	Reconciliation items						
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Other	Tax effect	Non-GAAP
Operating expenses:							
Cost of revenue	\$703,556	\$ —	\$ (4,981)	\$ (4,021)	\$ —	\$ —	\$ 694,554
Research and development	75,843	—	(821)	—	—	—	75,022
Selling, general and administrative	106,352	—	(4,062)	—	—	—	102,290
Amortization of purchased intangible assets and other	20,259	(20,259)	—	—	—	—	—
Total operating expenses	906,010	(20,259)	(9,864)	(4,021)	—	—	871,866
Operating income	146,938	20,259	9,864	4,021	—	—	181,082
Interest and other (expense) income, net	(6,377)	—	—	—	(600)	—	(6,977)
Income taxes	6,098	—	—	—	—	5,291	11,389
Net income	\$134,463	\$ 20,259	\$ 9,864	\$ 4,021	\$(600)	\$(5,291)	\$ 162,716

AMDOCS LIMITED
Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP
(In thousands)

	Fiscal year ended September 30, 2021(a)							Non-GAAP
	Reconciliation items							
GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Gain from sale of a business	Other	Tax effect		
Operating expenses:								
Cost of revenue	\$ 2,810,967	\$ —	\$ (22,691)	\$ (18,939)	\$ —	\$ —	\$ 2,769,337	
Research and development	312,941	—	(4,021)	—	—	—	308,920	
Selling, general and administrative	487,255	—	(27,537)	—	—	—	459,718	
Amortization of purchased intangible assets and other	78,784	(78,784)	—	—	—	—	—	
Total operating expenses	3,689,947	(78,784)	(54,249)	(18,939)	—	—	3,537,975	
Operating income	598,693	78,784	54,249	18,939	—	—	750,665	
Interest and other (expense), net	(10,797)	—	—	—	—	(5,046)	(15,843)	
Gain from sale of a business	226,410	—	—	—	(226,410)	—	—	
Income taxes	125,932	—	—	—	—	(12,930)	113,002	
Net income	\$ 688,374	\$ 78,784	\$ 54,249	\$ 18,939	\$(226,410)	\$ 12,930	\$ 621,820	

	Fiscal year ended September 30, 2020							Non-GAAP
	Reconciliation items							
GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Other	Tax effect			
Operating expenses:								
Cost of revenue	\$ 2,755,563	\$ —	\$ (20,005)	\$ 307	\$ —	\$ —	\$ 2,735,865	
Research and development	282,042	—	(3,058)	—	—	—	278,984	
Selling, general and administrative	458,539	—	(19,371)	—	—	—	439,168	
Amortization of purchased intangible assets and other	78,137	(78,137)	—	—	—	—	—	
Total operating expenses	3,574,281	(78,137)	(42,434)	307	—	—	3,454,017	
Operating income	594,758	78,137	42,434	307	—	—	715,022	
Interest and other (expense) income, net	(11,436)	—	—	—	(600)	—	(12,036)	
Income taxes	85,482	—	—	—	—	21,746	107,228	
Net income	\$ 497,840	\$ 78,137	\$ 42,434	\$ 307	\$(600)	\$(21,746)	\$ 595,758	

AMDOCS LIMITED
Condensed Consolidated Balance Sheets
(In thousands)

	As of	
	September 30, 2021	September 30, 2020
ASSETS		
Current assets		
Cash and cash equivalents	\$ 709,064	\$ 983,188
Short-term interest-bearing investments	256,527	752
Accounts receivable, net, including unbilled of \$162,278 and \$175,548, respectively	866,819	861,033
Prepaid expenses and other current assets	235,089	229,604
Total current assets	2,067,499	2,074,577
Property and equipment, net	698,768	607,951
Lease assets	233,162	295,494
Goodwill and other intangible assets, net	2,881,676	2,874,979
Other noncurrent assets	630,669	488,620
Total assets	<u>\$ 6,511,774</u>	<u>\$ 6,341,621</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities		
Accounts payable, accruals and other	\$ 1,007,777	\$ 930,259
Short-term financing arrangement	—	100,000
Lease liabilities	58,714	59,100
Deferred revenue	237,374	126,841
Total current liabilities	1,303,865	1,216,200
Lease liabilities	177,906	230,076
Long-term debt, net of unamortized debt issuance costs	644,553	644,023
Other noncurrent liabilities	750,266	586,167
Total Amdocs Limited Shareholders' equity	3,592,675	3,622,646
Noncontrolling interests	42,509	42,509
Total equity	<u>3,635,184</u>	<u>3,665,155</u>
Total liabilities and equity	<u>\$ 6,511,774</u>	<u>\$ 6,341,621</u>

AMDOCS LIMITED
Consolidated Statements of Cash Flows
(In thousands)

	Fiscal year ended September 30,	
	2021	2020
Cash Flow from Operating Activities:		
Net income ^(a)	\$ 688,374	\$ 497,840
Reconciliation of net income to net cash provided by operating activities:		
Depreciation and amortization	208,830	198,409
Amortization of debt issuance costs	548	144
Equity-based compensation expense	54,249	42,434
Gain from sale of a business	(226,410)	—
Deferred income taxes	(50,605)	30,239
Loss from short-term interest-bearing investments	1,726	—
Net changes in operating assets and liabilities, net of amounts acquired:		
Accounts receivable, net	(69,051)	134,584
Prepaid expenses and other current assets	(17,041)	(10,815)
Other noncurrent assets	(50,038)	(23,329)
Lease assets and liabilities, net	9,630	(7,881)
Accounts payable, accrued expenses and accrued personnel	122,224	(190,354)
Deferred revenue	193,655	(15,184)
Income taxes payable, net	26,814	(9,281)
Other noncurrent liabilities	32,902	11,330
Net cash provided by operating activities	<u>925,807</u>	<u>658,136</u>
Cash Flow from Investing Activities:		
Purchase of property and equipment, net (c)	(210,438)	(205,510)
Proceeds from sale of short-term interest-bearing investments	18,205	—
Purchase of short-term interest-bearing investments	(276,978)	(753)
Net cash paid for business and intangible assets acquisitions	(142,697)	(249,358)
Net cash received from sale of a business	288,990	—
Other	(6,082)	(6,104)
Net cash used in investing activities	<u>(329,000)</u>	<u>(461,725)</u>
Cash Flow from Financing Activities:		
Borrowings under financing arrangements	—	450,000
Payments under financing arrangements	(100,000)	(350,000)
Proceeds from issuance of debt, net	—	643,919
Repurchase of shares	(679,996)	(360,912)
Proceeds from employee stock options exercises	89,056	97,850
Payments of dividends	(177,472)	(164,061)
Payment of contingent consideration from a business acquisition	(2,519)	(1,411)
Other	—	(240)
Net cash (used in) provided by financing activities	<u>(870,931)</u>	<u>315,145</u>
Net (decrease) increase in cash and cash equivalents	(274,124)	511,556
Cash and cash equivalents at beginning of period	983,188	471,632
Cash and cash equivalents at end of period	<u>\$ 709,064</u>	<u>\$ 983,188</u>

AMDOCS LIMITED
Supplementary Information
(In millions)

	Three months ended				
	September 30, 2021(a)	June 30, 2021(a)	March 31, 2021(a)	December 31, 2020	September 30, 2020
North America	\$ 722.8	\$ 686.1	\$ 679.1	\$ 703.4	\$ 681.6
Europe	146.8	155.7	148.8	171.6	165.3
Rest of the World	217.7	224.5	220.8	211.3	206.0
Total Revenue	<u>\$ 1,087.3</u>	<u>\$ 1,066.3</u>	<u>\$ 1,048.7</u>	<u>\$ 1,086.3</u>	<u>\$ 1,052.9</u>

	Three months ended				
	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020
Managed Services Revenue	<u>\$ 637.5</u>	<u>\$650.5</u>	<u>\$ 634.6</u>	<u>\$ 623.7</u>	<u>\$ 610.5</u>

	As of				
	September 30, 2021(d)	June 30, 2021(d)	March 31, 2021(d)	December 31, 2020(d)	September 30, 2020
12-Month Backlog	<u>\$ 3,690</u>	<u>\$3,590</u>	<u>\$ 3,540</u>	<u>\$ 3,490</u>	<u>\$ 3,620</u>

(d) Excludes OpenMarket, which we divested on December 31, 2020

###

Amdocs Limited NASDAQ: DOX

Fiscal Q4 2021 Earnings Presentation

November 2, 2021

Shuky Sheffer
President & CEO

Tamar Rapaport-Dagim
CFO & COO



Disclaimer

The information contained herein in this presentation or delivered or to be delivered to you during this presentation does not constitute an offer, expressed or implied, or a recommendation to do any transaction in Amdocs Limited securities or in any securities of its affiliates or subsidiaries.

This presentation and the comments made by members of Amdocs management in conjunction with it include information that constitutes forward-looking statements made pursuant to the safe harbor provision of the Private Securities Litigation Reform Act of 1995, including statements about Amdocs' growth and business results in future quarters. Although we believe the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be obtained or that any deviations will not be material. Such statements involve risks and uncertainties that may cause future results to differ from those anticipated. These risks include, but are not limited to, the effects of general economic conditions, the duration and severity of the COVID-19 pandemic, and its impact on the global economy, Amdocs' ability to grow in the business markets that it serves, Amdocs' ability to successfully integrate acquired businesses, adverse effects of market competition, rapid technological shifts that may render the Company's products and services obsolete, potential loss of a major customer, our ability to develop long-term relationships with our customers, and risks associated with operating businesses in the international market. Amdocs may elect to update these forward-looking statements at some point in the future; however, Amdocs specifically disclaims any obligation to do so. These and other risks are discussed at greater length in Amdocs' filings with the Securities and Exchange Commission, including in our Annual Report on Form 20-F for the fiscal year ended September 30, 2020 filed on December 14, 2020 and our Form 6-K furnished for the first quarter of fiscal 2021 on February 16, 2021 and for the second quarter of fiscal 2021 on May 24, 2021 and for the third quarter of fiscal 2021 on August 16, 2021.

This presentation includes non-GAAP financial measures, including non-GAAP operating margin, free cash flow, normalized free cash flow, revenue on a constant currency basis, non-GAAP net income and non-GAAP earnings per share. Free cash flow equals cash generated by operating activities less net capital expenditures and other. Normalized free cash flow, a measure of our operating performance, is further adjusted to exclude net capital expenditures related to the new campus development, payments for non-recurring and unusual charges (such as capital gains tax to be paid in relation to the divestiture of OpenMarket), and payments of acquisition related liabilities. These non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, these non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. Amdocs believes that non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with Amdocs' results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate Amdocs' results of operations in conjunction with the corresponding GAAP measures. Please refer to the appendix for a reconciliation of these metrics to the most comparable GAAP provision.

This presentation also includes pro forma metrics which exclude the financial impact of OpenMarket (divested on December 31, 2020) from fiscal year 2021 and comparable fiscal year 2020, and the expected outlook for fiscal year 2022.

Today's Speakers



Shuky Sheffer

President & Chief Executive Officer



Tamar Rapaport-Dagim

Chief Financial Officer & Chief Operating Officer



Earning call agenda

1

Strategic Overview & Business Performance Update

Shuky Sheffer,
President & Chief Executive Officer

2

Financial Review & FY2022 Outlook

Tamar Rapaport-Dagim,
Chief Financial Officer & Chief Operating Officer



Shuky Sheffer

President & Chief Executive Officer

Strategic Overview &
Business Performance Update



CEO Strategy & Business Update

- 1 FY21: Inflection point for revenue growth
- 2 Q4 2021 Progress of strategic domains: executing against our key growth pillars
- 3 Looking ahead: sustain accelerated growth in FY2022



Thank you for a great FY2021

A **pivotal year**: executed on our strategy to drive **accelerated revenue growth**

Thanks to our **highly talented people** and experienced **leadership team**

Superb execution to meet our customers' mission-critical requirements

Continuous **upskilling** of our **employees**

Give back to the **communities** in which we live and operate



Inflection point for accelerated growth

Best-positioned to support customers' needs around digital modernization, cloud and 5G:

ACCELERATED R&D INVESTMENTS



ADVANCING
OUR LEADERSHIP POSITION



COMPLEMENTED BY THE ACQUISITIONS

OF:

OPENET¹

5G & Digital



Large-scale cloud transformations
high-end technology consultancy

Industry leading transformation partner

Recently selected project awards:



Strong performance in full FY21



Revenues

\$4,289m, accelerated growth of 7%^{1,2}

Driven by healthy customer activity worldwide



12-month backlog ¹

Record of \$3,690m

Up YoY 10.5%



Operating margin ³

17.5%

30 basis points up YoY



Normalized free cash flow

Record of \$869m

140% earnings³ to cash conversion



Total shareholder return ⁴

Met **double-digit** target

Accelerated EPS^{1,3} growth of 9.8% and 2% dividend yield

1. Pro forma. Excludes the financial impact of OpenMarket (which was divested on December 31, 2020) from the current fiscal year and comparable fiscal year

2. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

3. Non-GAAP. See reconciliation tables in appendix

4. Non-GAAP EPS + dividend yield

Progress of Strategic Domains

Executing against our key growth pillars



CLOUD



5G



DIGITAL



NETWORK AUTOMATION

Q1-Q3 FY21

Q4 FY21

A1 Austria



AT&T



Israel
Cellcom



Charter
COMMUNICATIONS



Chile, Puerto Rico
Claro



AT&T

BSSe Cloud Operations & extension of managed services



dish



Italy
FASTWEB



Philippines
Globe



T-Mobile



Philippines
Globe



France
orange



3 UK



Thailand
true



verizon



Multiple affiliates
vodafone



Luxembourg
SES



Eurasia
VEON



Looking ahead: sustain accelerated growth in FY2022

Rich pipeline to support the **early-stage** of a multi-year industry investment cycle in **5G & cloud**



- Cutting-edge technologies
- Unparalleled execution track record
- Highly skilled talent

FY22 Outlook:



Revenue growth of roughly 8%¹

Double-digit total shareholder returns for the second consecutive year

- EPS² growth of 10%
- Dividend yield of ~2%

1. On a pro forma & constant currency basis. Excludes the financial impact of OpenMarket (which was divested on December 31, 2020) from the current fiscal year and comparable fiscal year and assumes exchange rates in the current period were unchanged from the prior period
2. Pro forma non-GAAP diluted. See reconciliation tables in appendix



Tamar Rapaport-Dagim

Chief Financial Officer
& Chief Operating Officer
Financial Update & FY2022 Outlook



Q4 & FY2021 Financial Highlights

FY2021 revenue growth **accelerated** to 7.0% pro forma⁽¹⁾ constant currency⁽²⁾

FY2021 pro forma⁽¹⁾ non-GAAP⁽³⁾ diluted EPS growth **accelerated** to 9.8%

1. Pro forma metrics exclude the financial impact of OpenMarket (which was divested on December 31, 2020) from fiscal year 2021 and comparable fiscal year 2020
2. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period
3. Non-GAAP. See reconciliation tables in appendix
4. FY2021 pro forma revenue growth includes an M&A contribution of ~2%, of which ~0.5% was not included in original FY2021 guidance

Q4 2021

Q4 Revenue

\$1,087 million

+10.2% YoY pro forma⁽¹⁾, const. currency⁽²⁾
Above guidance midpoint
(\$1,065M - \$1,105M)

Q4 Non-GAAP⁽³⁾ Operating Margin

17.5%, +30 bps YoY

Consistent with high-end of annual target range of 16.5% - 17.5%

Q4 GAAP Diluted EPS

\$0.97

Above guidance midpoint
(\$0.91 - \$0.99)

Q4 Non-GAAP⁽³⁾ Diluted EPS

\$1.16

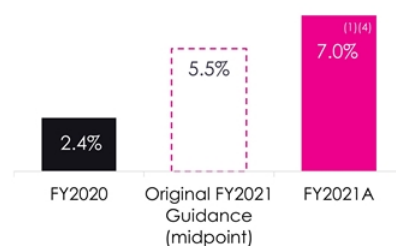
Inline with guidance midpoint
(\$1.13 - \$1.19)

Full Year Fiscal 2021

Revenue Growth

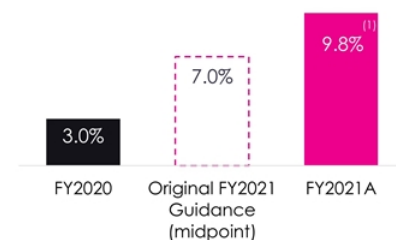
Y/Y% growth constant currency⁽²⁾

FY2021 is pro forma⁽¹⁾ constant currency⁽²⁾



Non-GAAP⁽³⁾ EPS Y/Y % Growth

FY2021 is pro forma⁽¹⁾



Leading Indicators & Business Model Resiliency

12-month backlog historically covers about **80%** of forward 12-month revenue

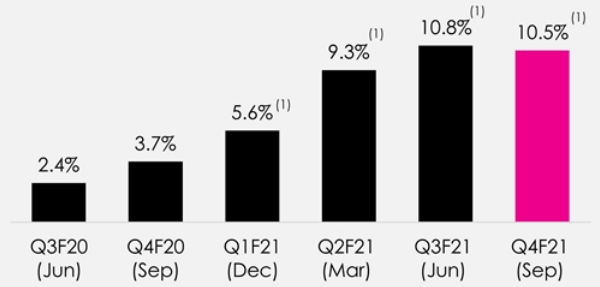
Managed services arrangements include large-scale digital transformation projects, and support business model resiliency with highly recurring revenue streams, multi-year engagements and high renewal rates

1. Pro forma metrics exclude the financial impact of OpenMarket (which was divested on December 31, 2020) from fiscal year 2021 and comparable fiscal year 2020.

Record 12-month backlog:

\$3.69 billion

as of September 30, 2021, up 10.5% YoY pro forma⁽¹⁾



Q4 2021 Managed Services Revenue

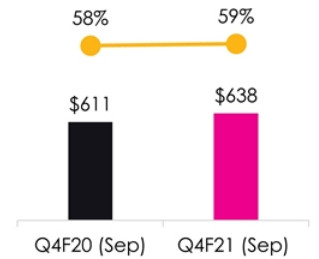
\$638 million



Next-gen cloud operations to support BSSe under long-term agreement



3-years extension to maintain, develop and enhance the BSS platform for EE brand



■ Revenue
— Managed Services as % Total



Balance Sheet & Cash Flow

We remain comfortable with our balance sheet

Ample liquidity to support ongoing business needs while retaining the capacity to fund future strategic growth investments

1. \$650M senior note, maturing June 2030
2. Non-GAAP. See reconciliation tables in appendix
3. Includes \$40M tax payment on the divestiture of OpenMarket

DSO's

73 days

-2 days YoY and -6 days QoQ
DSO's may fluctuate from quarter to quarter

Deferred revenue > unbilled

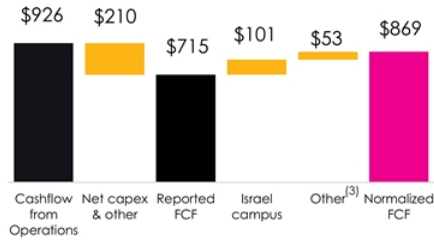
+\$145 million

Deferred revenue: -\$12M QoQ
Unbilled receivables: -\$9M QoQ

Items fluctuate from quarter to quarter in line with normal business activities.

FY2021 Free cash flow⁽²⁾ bridge

\$ Millions



Figures may not sum due to rounding

Liquidity

\$1.5 billion

Ample liquidity including available \$500M revolving credit facility

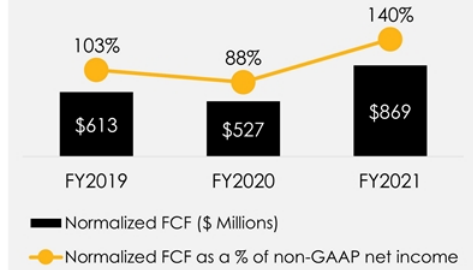


Investment grade credit rating

FY2021 normalized free cash flow⁽²⁾

\$869 million

Exceeded original guidance of \$620M



Disciplined Capital Allocation

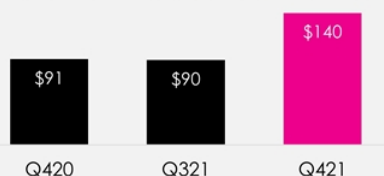
Expect a **majority** of normalized free cash flow to be returned to shareholders by way of share repurchases and quarterly cash dividend payments in FY2022

1. Non-GAAP. See reconciliation tables in appendix

Q4 2021 Share repurchases

\$140M

Faster pace of share repurchases in Q421

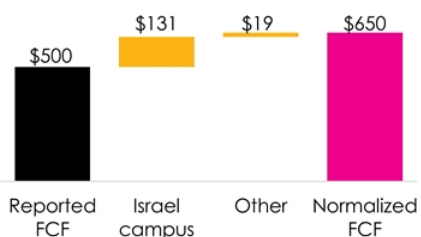


As of September 30, roughly **\$1B** of share repurchase authorization capacity remained

FY2022E Normalized free cash flow outlook⁽¹⁾

~\$650M

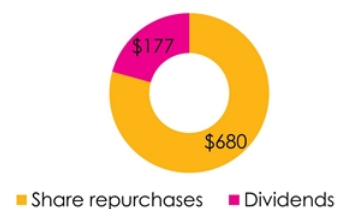
~100% cash conversion vs non-GAAP net income



FY2021 Returning cash to shareholders

\$857M

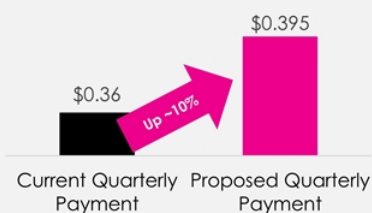
Cash returned through share repurchases and dividends in FY2021



Proposed increase in quarterly cash dividend

~10% to \$0.395/ share

Subject to shareholder approval at the annual meeting in January 2022



Initiating Q1 & FY2022 Outlook

Accelerated pro forma revenue and non-GAAP⁽²⁾ EPS growth in FY2022E

Expects **double-digit** total shareholder returns for the second year running

1. Pro forma metrics exclude the financial impact of OpenMarket (which was divested on December 31, 2020) from fiscal year 2021 and comparable fiscal year 2020.

2. Non-GAAP. See reconciliation tables in appendix

3. Expected total shareholder return assumes Non-GAAP EPS growth plus dividend yield (based on fiscal year end closing share price); FY2022E assumed midpoint of pro forma non-GAAP EPS outlook, and dividend yield based on proposed new quarterly rate of \$0.395 as of share price on 11/2/21

4. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

Q1 Fiscal 2022E Outlook

Revenue	\$1,080 - \$1,120 million
GAAP EPS	\$0.91 - \$0.99
Non-GAAP ⁽²⁾ EPS	\$1.15 - \$1.21
Share Count	126 million
Effective Tax Rate Non-GAAP ⁽²⁾	Above high-end of annual target range

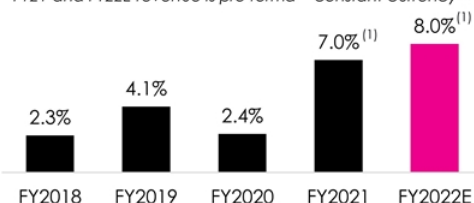
Full Year Fiscal 2022E Outlook

Revenue growth As reported	3.7% - 7.7%
Revenue growth Pro forma ⁽¹⁾ , constant currency ⁽⁴⁾	6.0% - 10.0%
Non-GAAP ⁽²⁾ EPS growth As reported	6.3% - 10.3%
Non-GAAP ⁽²⁾ EPS growth Pro forma ⁽¹⁾	8.0% - 12.0%
Operating Margin Non-GAAP ⁽²⁾	17.2%-17.8%
Effective Tax Rate Non-GAAP ⁽²⁾	13.0%-17.0%
Free cash flow ⁽²⁾	\$500 million
Normalized free cash flow ⁽²⁾	\$650 million

Revenue Growth

YoY% Growth Constant Currency⁽⁴⁾

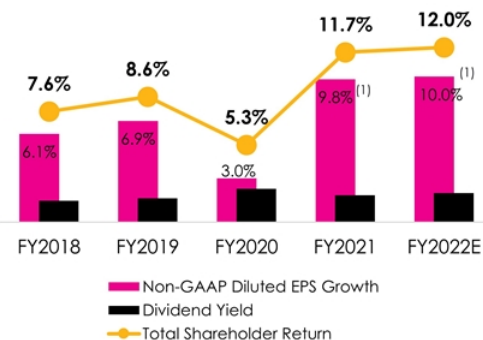
FY21 and FY22E revenue is pro forma⁽¹⁾ constant currency⁽⁴⁾



Total Shareholder Return⁽³⁾

Non-GAAP⁽²⁾ Diluted EPS Growth YoY % + Dividend Yield

FY21 and FY22E non-GAAP EPS growth is presented pro forma⁽¹⁾



Amdocs: Enter the Future

FY2022 Analyst & Investor Business Update

November 5, 2021 | 9:30 am – 12:00 pm ET

Please join Amdocs' management for this virtual event, in which we will provide an overview of the strong foundation built over the last several years to position Amdocs for success in an increasingly digital world.

Hear from Amdocs' President & CEO Shuky Sheffer, CFO & COO Tamar Rapaport-Dagim, and Group President of Technology & Head of Strategy Anthony Goonetilleke who will discuss Amdocs' strategic journey to accelerated growth and unique competitive advantages to capture the market opportunities ahead.

To access the live event, please visit
<https://investors.amdocs.com/>

Materials and replay available at the same link



Q&A



Let's
**make it
amazing**



 amdocs

Appendix

Reconciliation Tables



Reconciliation Tables

- a) Since January 1, 2021, OpenMarket results are not included in the Consolidated Statements of Income given its divestiture.
- b) Tax payment related to capital gain from divestiture of OpenMarket, which was completed on December 31, 2020.
- c) The amounts under "Purchase of property and equipment, net" include proceeds from sale of property and equipment of \$328 and \$194 for the Fiscal year ended September 30, 2021 and 2020, respectively.

AMDOCS LIMITED Selected Financial Metrics (In thousands, except per share data)

	Three months ended September 30,		Fiscal year ended September 30,	
	2021 ^(a)	2020	2021 ^(a)	2020
Revenue	\$ 1,087,309	\$ 1,052,948	\$ 4,288,640	\$ 4,169,039
Non-GAAP operating income	190,195	181,082	750,665	715,022
Non-GAAP net income	147,470	162,716	621,820	595,758
Non-GAAP diluted earnings per share	\$ 1.16	\$ 1.23	\$ 4.81	\$ 4.44
Diluted weighted average number of shares outstanding	126,820	132,661	129,284	134,232

Free Cash Flows and Normalized Free Cash Flow (In thousands)

	Three months ended September 30,		Fiscal year ended September 30,	
	2021	2020	2021	2020
Net Cash Provided by Operating Activities ^(b)	\$ 199,713	\$ 204,680	\$ 925,807	\$ 658,136
Purchases of property and equipment, net ^(c)	(80,873)	(59,555)	(210,438)	(205,510)
Free Cash Flow	138,840	145,125	715,369	452,626
Tax payment on sale of business ^(b)	809	-	39,596	-
Payments of acquisition related liabilities	-	-	13,234	9,417
Payments for previously expensed restructuring charges	-	214	-	2,143
Net capital expenditures related to the new campus development	32,801	15,975	100,680	62,727
Normalized Free Cash Flow	\$ 172,450	\$ 161,314	\$ 868,879	\$ 526,913

Reconciliation Tables

- a) Since January 1, 2021, OpenMarket results are not included in the Consolidated Statements of Income given its divestiture.
- b) Tax payment related to capital gain from divestiture of OpenMarket, which was completed on December 31, 2020.
- c) The amounts under "Purchase of property and equipment, net" include proceeds from sale of property and equipment of \$328 and \$194 for the Fiscal year ended September 30, 2021 and 2020, respectively.

AMDOCS LIMITED Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP (in thousands)

	Three months ended September 30, 2021 ^(a)					Non-GAAP	
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Reconciliation Items Changes in certain acquisitions related liabilities measured at fair value	Other		Tax effect
Operating expenses:							
Cost of revenue	\$ 707,366	\$ -	\$ (6,148)	\$ (3,285)	\$ -	\$ -	\$ 697,933
Research and development	81,324	-	(1,145)	-	-	-	80,179
Selling, general and administrative	126,015	-	(7,013)	-	-	-	119,002
Amortization of purchased intangible assets and other	18,274	(18,274)	-	-	-	-	-
Total operating expenses	932,979	(18,274)	(14,306)	(3,285)	-	-	897,114
Operating income	154,330	18,274	14,306	3,285	-	-	190,195
Interest and other (expense), net	(1,099)	-	-	-	(4,360)	-	(5,459)
Income taxes	29,706	-	-	-	-	7,560	37,266
Net income	\$ 123,525	\$ 18,274	\$ 14,306	\$ 3,285	\$ (4,360)	\$ (7,560)	\$ 147,470

	Three months ended September 30, 2020					Non-GAAP	
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Reconciliation Items Changes in certain acquisitions related liabilities measured at fair value	Other		Tax effect
Operating expenses:							
Cost of revenue	\$ 703,556	\$ -	\$ (4,981)	\$ (4,021)	\$ -	\$ -	\$ 694,554
Research and development	75,843	-	(821)	-	-	-	75,022
Selling, general and administrative	106,352	-	(4,062)	-	-	-	102,290
Amortization of purchased intangible assets and other	20,259	(20,259)	-	-	-	-	-
Total operating expenses	906,010	(20,259)	(9,864)	(4,021)	-	-	871,866
Operating income	146,938	20,259	9,864	4,021	-	-	181,082
Interest and other (expense) income, net	(6,377)	-	-	-	(600)	-	(6,977)
Income taxes	6,098	-	-	-	-	5,291	11,389
Net income	\$ 134,663	\$ 20,259	\$ 9,864	\$ 4,021	\$ (600)	\$ (5,291)	\$ 162,716

Reconciliation Tables

- Since January 1, 2021, OpenMarket results are not included in the Consolidated Statements of Income given its divestiture.
- Tax payment related to capital gain from divestiture of OpenMarket, which was completed on December 31, 2020.
- The amounts under "Purchase of property and equipment, net" include proceeds from sale of property and equipment of \$328 and \$194 for the Fiscal year ended September 30, 2021 and 2020, respectively.

AMDOCS LIMITED Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP (in thousands)

	Fiscal year ended September 30, 2021 ^(H)						Non-GAAP
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Reconciliation Items Changes in certain acquisitions related liabilities measured at fair value	Gain from sale of a business	Other	
Operating expenses:							
Cost of revenue	\$ 2,810,967	\$ -	\$ (22,691)	\$ (18,939)	\$ -	\$ -	\$ 2,769,337
Research and development	312,941	-	(4,021)	-	-	-	308,920
Selling, general and administrative	487,255	-	(21,537)	-	-	-	459,718
Amortization of purchased intangible assets and other	78,784	(78,784)	-	-	-	-	-
Total operating expenses	3,689,947	(78,784)	(54,249)	(18,939)	-	-	3,537,975
Operating income	598,693	78,784	54,249	18,939	-	-	750,665
Interest and other (expense), net	(10,797)	-	-	-	-	(5,046)	(15,843)
Gain from sale of a business	226,410	-	-	-	(226,410)	-	-
Income taxes	125,932	-	-	-	-	(12,930)	113,002
Net income	\$ 688,374	\$ 78,784	\$ 54,249	\$ 18,939	\$ (226,410)	\$ (5,046)	\$ 621,820

	Fiscal year ended September 30, 2020						Non-GAAP
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Reconciliation Items Changes in certain acquisitions related liabilities measured at fair value	Other	Tax effect	
Operating expenses:							
Cost of revenue	\$ 2,755,563	\$ -	\$ (20,005)	\$ 307	\$ -	\$ -	\$ 2,735,865
Research and development	282,042	-	(3,058)	-	-	-	278,984
Selling, general and administrative	458,539	-	(19,371)	-	-	-	439,168
Amortization of purchased intangible assets and other	78,137	(78,137)	-	-	-	-	-
Total operating expenses	3,574,281	(78,137)	(42,434)	307	-	-	3,454,017
Operating income	594,758	78,137	42,434	307	-	-	715,622
Interest and other (expense) income, net	(11,436)	-	-	-	(800)	-	(12,036)
Income taxes	85,482	-	-	-	-	21,746	107,228
Net income	\$ 497,840	\$ 78,137	\$ 42,434	\$ 307	\$ (800)	\$ (21,746)	\$ 595,758